

Wholesale Commission Sales – Women’s Designer Shoes

SMAC Inc. – C Label

Office: Baldwin Park, California, United States

As a Women’s Shoes Commission Sales Associate at C-LABEL Footwear/SMAC Inc., you will be the most critical link in ensuring that our customers have a rewarding experience that will keep them coming back time after time. You will become a part of a dynamic selling environment where your fashion sense and selling strength will make you an important part of our team. Your responsibilities will include but are not limited to demonstrating OUTSTANDING customer service skills, advanced product knowledge, meeting monthly selling and SMAC Inc. standards and building quality customer relationships that result in increased sales and repeat business. In addition, you will work as part of a team to meet individual, department and company objectives. Based upon your results, opportunities for career advancement can be endless!

Requirements:

- At least a year of work experience
- Strong communication and presentation skills
- Fluency in Microsoft Outlook, Word and Excel

Key Responsibilities:

- Customer service priority and selling priority
- Teamwork oriented with the ability to work in a learning environment
- Drive to meet and exceed performance expectations
- Commitment to building customer relationships and loyalty through personal interaction and the maintenance of a client file
- Demonstrate knowledge of company products and services and use this knowledge to build sales
- Strong sense of pride and responsibility for the maintenance of department areas
- Flexibility & dependability with schedules, including nights and weekends for exhibition shoe shows.

Minimum Qualifications:

- Bachelors of Science or a related degree
- Experience with women’s shoe sales
- Bilingual preferred

Preferred Qualifications:

- Knowledge of Junior and Contemporary women’s fashion brands

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